

Federal Advocacy Services

- Request for Proposals (RFP) for Federal Advocacy Services advertised in the Orlando Sentinel on August 16, 2015.
- Proposal documents posted to the Procurement page on the CFX web site on August 24, 2015.
- Notification of posting emailed to all vendors with an eProcurement Account.
- Firms contracted directly that were providing similar services to other governmental agencies including Orange County, Seminole County, Lake County, Osceola County, City of Orlando, MDX, and LYNX.
- Seven firms downloaded the proposal documents from the web site.
- Becker & Poliakoff, P.A. (Becker), and Alcalde & Fay (Alcalde) were the only firms to submit proposals by the September 14, 2015, deadline.
- The Procurement Department contacted the five firms that did not submit. Two firms said they were not sure exactly what we were looking for; one firm cited a possible conflict of interest; one firm said the contract amount was too small; and one firm said they decided not to submit for no particular reason.
- Submittals from Becker and Alcalde have not been opened and are exempt from public records until a contract is awarded.
- Available options:
 1. Continue with review process for the two submittals and bring a recommendation to the Board to award the contract at the November meeting.
 2. Re-advertise for the services and directly notify firms that did not submit. Becker and Alcalde would have to re-submit, but their original submittals would be exempt from public records. Re-advertising would mean a December award.