


CENTRAL FLORIDA EXPRESSWAY AUTHORITY

MEMORANDUM

TO: Authority Board Members

FROM: Claude Miller 
Director of Procurement

DATE: September 22, 2015

RE: Award of Contract for
S.R. 408 Trailblazer Upgrades Phase II
Contract No. 001146; Project No. 599-616B

In accordance with the approved Procurement Policy and the Procurement Procedures Manual, an invitation to bid the referenced project ran in the Orlando Sentinel on August 16, 2015. Responses to the invitation were received from two (2) contractors by the September 17, 2015, deadline for submittal of bids. Those firms are shown below. Since less than three bids were received, the Procurement Procedures Manual requires that the Chief of Infrastructure and the Director of Procurement meet to discuss the Authority's options which were to reject the bids and re-advertise the project or to proceed with the award process. That meeting took place on September 17, 2015, and resulted in the decision to recommend to the Executive Director that the award process continue. The recommendation of award was accepted.

Bid results were as follows:

	<u>Bidder</u>	<u>Bid Amount</u>
1.	Traffic Control Products of Florida, Inc.	\$323,927.00
2.	Traffic Control Devices, Inc.	\$538,450.00

The Engineer's Estimate for this project is \$357,898.50.

The Procurement Department has evaluated both bids and has determined the bid from Traffic Control Products of Florida, Inc., to be responsible and responsive to the bidding requirements. Award of the contract to Traffic Control Products of Florida, Inc., in the amount of \$323,927.00 is recommended contingent upon final execution of the contract by both parties.

CONTRACT

This Contract No. 001146 (the "Contract"), made this 8th day of October, 2015, between the CENTRAL FLORIDA EXPRESSWAY AUTHORITY, hereinafter called the AUTHORITY and TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC., hereinafter the CONTRACTOR:

WITNESSETH: The CONTRACTOR shall, for the consideration herein mentioned and at its cost and expense, do all the work and furnish all the materials, equipment, supplies and labor necessary to perform this Contract in the manner and to the full extent as set forth in the Contract Documents (and under security as set forth in the attached Public Construction Bond) all of which are hereby adopted and made part of this Contract as completely as if incorporated herein. The Contract shall be performed to the satisfaction of the duly authorized representatives of the AUTHORITY, who shall have at all times full opportunity to inspect the materials furnished and the work done under this Contract.

The work to be done under this Contract includes construction of all items associated with Project No. 599-616B, S.R. 408 Trailblazer Upgrades Phase II, as detailed in the Contract Documents and any addenda or modifications thereto. Contract time for this project shall be 180 calendar days. The Contract Amount is \$323,927.00. This Contract was awarded by the Authority's Board of Directors at its meeting on October 8, 2015.

The Contract Documents consist of:

1. The Contract,
2. The Memorandum of Agreement,
3. The Plans,
4. The Special Provisions,
5. The Technical Specifications,
6. The General Specifications,
7. The Standard Specifications,
8. The Design Standards, and
- 19 The Proposal.

In consideration of the foregoing premises, the AUTHORITY agrees to pay the CONTRACTOR for work performed and materials furnished at the unit and lump sum prices, and under the conditions set forth, in the Proposal.

IN WITNESS WHEREOF, the authorized signatures named below have executed this Contract on behalf of the parties on the date first set forth above.

CENTRAL FLORIDA EXPRESSWAY AUTHORITY

By: _____
Director of Procurement

TRAFFIC CONTROL PRODUCTS OF FLORIDA, INC.

By: _____

Print Name: _____

Title

ATTEST: _____ (Seal)


Approved as to form and execution, only.


General Counsel for the AUTHORITY

CENTRAL FLORIDA EXPRESSWAY AUTHORITY

MEMORANDUM

TO: Laura Kelley
Executive Director

FROM: Joseph A. Berenis, P.E. 
Chief of Infrastructure

Claude Miller 
Director of Procurement

SUBJECT: S.R. 408 Trailblazer Upgrades Phase II
Contract No. 001146; Project No. 599-616B
Recommendation for Award of Contract

DATE: September 18, 2015

On September 17, 2015, two (2) sealed bids were opened for the subject project:

<u>Bidder</u>	<u>Bid Amount</u>
1. Traffic Control Products of Florida, Inc.	\$323,927.00
2. Traffic Control Devices, Inc.	\$538,450.00

The Engineer's Estimate for the project is \$357,898.50.

Since less than three bids were received, the Procurement Procedures Manual requires that the Chief of Infrastructure (formerly Deputy Executive Director) and the Director of Procurement meet to discuss the Authority's options to either reject the bids and re-bid the project or recommend award of the contract to the Executive Director. That meeting took place on September 17, 2015.

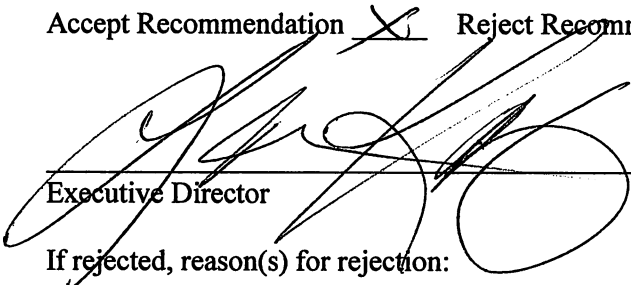
During the meeting we noted the following:

1. Historically, it has been shown there is a very limited pool of contractors prequalified by FDOT in Roadway Signing in the Central Florida area. When we reviewed the list of planholders for this project there were only 3 contractors that we recognized as "primary", or prime contractors, and only 2 submitted bids as indicated above. The third company is United Signs & Signals (US&S). We contacted US&S to ask why they had not bid and they said that they didn't feel they could be competitive on this particular project.
2. On April 23, 2015, bids were opened for Project No. 599-729, Systemwide Guide Sign Improvements, and only three bids were submitted: Traffic Control Products; Traffic Control Devices; United Signs and Signals. The contract was awarded to Traffic Control Products.
3. On December 19, 2013, and there were only 2 bids submitted for Project No. 429-621, S.R. 429 Guide Sign Replacements from US&S and Traffic Control Devices. The contract was awarded to US&S.

4. On May 6, 2013, only one bid was received from Traffic Control Devices for Project No. 599-616, Systemwide Trailblazer Signs. The bid was rejected and the project was rebid.
5. On July 13, 2013, only two bids (Traffic Control Products and Traffic Control Devices) were received for the rebid of Project No. 599-616. Contract was awarded to Traffic Control Products.

Considering the historical information, the size of the project, the low bid when compared to the Engineer's Estimate, the cost to re-bid the project, and whether or not a re-bid would result in more bids and a lower price, it is our opinion that rebidding the project would not be in the best interest of the Authority since it probably would not result in more bids or a lower price. Therefore, in accordance with Article V, Procurement Processes, of the Procurement Procedures Manual, we jointly recommend award of Contract No. 001146 to Traffic Control Products of Florida, Inc.

Accept Recommendation ☒ Reject Recommendation ☐



Executive Director

If rejected, reason(s) for rejection:
