


# CENTRAL FLORIDA EXPRESSWAY AUTHORITY

## MEMORANDUM

TO: CFX Board Members

FROM: Aneth O. Williams   
Director of Procurement

DATE: March 22, 2017

SUBJECT: Approval to award contract for Roadway and Bridge Maintenance Services to HDR|ICA  
S.R. 429, S.R. 414 and S.R. 451  
Contract No. 001152

Request for Proposals (RFP) from qualified firms to provide Roadway and Bridge Maintenance Services was advertised on January 15, 2017. Proposals were received from five (5) firms by the February 28, 2017 deadline. Those firms were: DBI Services, LLC, FDI Services, HDR|ICA, IILP USA, LLC and Jorgensen Contract Services, LLC.

As part of the scoring process for the Technical Proposals, the Committee interviewed the firms on March 15, 2017. After scoring of the Technical Proposals was completed, the Price Proposals were opened and scored. Based on the combined scores for the Technical and Price Proposals, the final ranking of the firms was:

<u>Firm</u>	<u>Ranking</u>
HDR ICA	1
DBI Services, LLC	2
IILP USA, LLC	3
Jorgensen Contract Services, LLC	4
FDI Services	5

Board approval is requested to award the contract to HDR|ICA in the amount of \$9,271,953.00 for a five (5) year term.

This service is funded in the OM&A Budget.

Reviewed by:   
Claude Miller  
Director of Maintenance

**RFP-001152 Committee Meeting March 15, 2017 Minutes**

Evaluation Committee for **Roadway and Bridge Maintenance Services; RFP-001152**, held a duly noticed meeting on Wednesday, March 15, 2017, commencing at 8:15 a.m. in the Pelican Conference Room at the CFX Administrative Bldg., Orlando, Florida.

**Committee Members:**

Claude Miller., Director of Maintenance  
Joe Berenis, Chief of Infrastructure  
Steve Geiss, Senior Roadway Supervisor  
Brad Osterhaus, Roadway Inspector

**Other Attendees:**

Aneth Williams, CFX Director of Procurement

**Discussion and Motions:**

Aneth commenced the meeting with introductions, collection of the committee members disclosure forms, and explained that today's meeting was to conduct interviews of the proposers, open the price proposals, finalize the evaluation, and make a recommendation to be presented to the Board. The Committee discussed their concerns about the team Jorgensen submitted on this project, which is the same team they submitted on Contract No. 001152 which they are the intended awardee.

**Interviews:**

Aneth commenced each interview with an outline of the interview process. For the record it was stated the interview portion of the meeting is closed to the public and is being recorded in accordance with Florida Statute.

Upon completion of the last interview the recorder was stopped and the meeting was considered no longer closed to the public.

**Evaluation Portion:**

The Committee members individually scored the interviews and submitted them to Aneth for tallying. Aneth then tallied the score sheets utilizing the raw scores assigned by each committee member and averaged the raw scores for each Proposal received. Below are the results:

<u>Proposer</u>	<u>Total Raw Points</u>	<u>Average Points</u>
DBI Services, LLC	206	51.50
FDI Services	202	50.50
HDR ICA	237	59.25
IPL USA, LLC	204	51.00
Jorgensen Contract Services, LLC	186	46.50

**Pricing**

Upon completion of the evaluation of the technical portion, Aneth opened the pricing proposals and scored the pricing proposals in accordance with the RFP requirements.

<u>Proposer</u>	<u>Total Price</u>	<u>Points</u>
DBI Services, LLC	\$ 7,520,557.08	40
FDI Services	\$14,277,915.00	21.07
HDR ICA	\$ 9,271,953.00	32.44
IPL USA, LLC	\$10,296,599.00	29.22
Jorgensen Contract Services, LLC	\$10,250,000.00	29.35


**Total Points and Rankings**

<u>Proposer</u>	<u>Tech. Points</u>	<u>Pricing Points</u>	<u>Total Points</u>	<u>Ranking</u>
DBI Services, LLC	51.50	40	91.50	2
FDI Services	50.50	21.07	71.57	5
HDR ICA	59.25	32.44	91.69	1
IPL USA, LLC	51.00	29.22	80.22	4
Jorgensen Contract Services, LLC	51.00	29.35	80.35	3

The Committee members agreed that the highest ranked firm would be recommended to the Board for award.

There being no further business to come before the Committee, the meeting was adjourned at 12:30 p.m. These minutes are considered to be the official minutes of the interview, opening of the Price Proposals and final evaluation by the Evaluation Committee at its meeting held Wednesday, March 15, 2017.

Submitted by:

  
Aneth Williams, CFX Director of Procurement

On behalf of the Evaluation Committee these minutes have been review and approved by:

  
Claude Miller, Director of Maintenance

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**TECHNICAL AND PRICE PROPOSAL SCORING SUMMARY**

Roadway and Bridge Maintenance Services, Contract No. 001152

EVALUATOR	DBI Services, LLC			FDI Services			HDRICA			IPL USA, LLC			Jorgensen Contract Services, LLC		
	TECHNICAL	PRICE	TECHNICAL	PRICE	TECHNICAL	PRICE	TECHNICAL	PRICE	TECHNICAL	PRICE	TECHNICAL	PRICE	TECHNICAL	PRICE	TECHNICAL
Claude Miller	47		43		60		51		51		32				
Joe Berenis	56		56		59		51		51		51				
Steve Geiss	54		54		60		54		54		57				
Brad Osterhaus	49		49		58		48		48		46				
<b>TOTAL</b>	<b>206</b>		<b>202</b>		<b>237</b>		<b>204</b>		<b>204</b>		<b>186</b>				
<b>AVG. TECH. POINTS</b>	<b>51.50</b>		<b>50.50</b>		<b>59.25</b>		<b>51.00</b>		<b>51.00</b>		<b>46.50</b>				

**PRICE PROPOSAL SUMMARY**

PROPOSER	PROPOSAL AMOUNT	POINT VALUE
DBI Services, LLC	\$ 7,520,557.08	40.00
FDI Services	\$ 14,277,915.00	21.07
HDRICA	\$ 9,271,953.00	32.44
IPL USA, LLC	\$ 10,296,599.00	29.22
Jorgensen Contract Services, LLC	\$ 10,200,000.00	29.35

**POINT TOTALS AND FINAL RANKING**

PROPOSER	TECHNICAL POINTS	PRICE POINTS	TOTAL POINTS	FINAL RANKING
DBI Services, LLC	51.50	40.00	91.50	2
FDI Services	50.50	21.07	71.57	5
HDRICA	59.25	32.44	91.69	1
IPL USA, LLC	51.00	29.22	80.22	3
Jorgensen Contract Services, LLC	46.50	29.35	75.85	4

Committee Members:

 3/15/2017  
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